



December 2012

### PLATINUM PARTNERS



#### GOLD PARTNERS

BancorpSouth Citizens National Bank Cross Systems Southside Bank Texas Bank & Trust Company Transit Mix Concrete & Materials Co. Inc.

#### SILVER PARTNERS

All Natural Stone & Grass | Altra Federal Credit Union | American State Bank | Campbell Custom Homes | Carlyle Homes | Citizens 1st Bank | East Texas Title Co. | Fixture This, Inc. | Kilgore National Bank | Panel Truss Texas, Inc. CELEBRATE THE SEASON

with all of your TABA friends and staff

December 13, 2012 4 p.m. - 7 p.m. at the TABA office You and a guest are welcome to attend. Heavy hors d'oeuvres and an open bar.

Please bring an unwrapped toy for Toys for Tots.

# **SPECIAL THANKS**

To our 2012 Platinum, Gold and Silver Partners featured monthly on our newsletter cover.

Our partners play an important role in our Association. For information on how you can become a partner in 2013 and add to the value of your sponsorship dollars, please contact Libby Simmons.

# 2 Welcome

## PRESIDENT'S Message



First of all, I want to say that it has been a privilege to serve as your President this past year. It has been a great year for TABA and it is all because

Steve Nix

of you, our members. Thank you to all of our members who have served on committees, sponsored TABA events or volunteered at those events throughout the year. I especially want to thank our board members and our wonderful staff: your sacrifices of time and energy have made this year a great success.

With the celebration of our 60th anniversary, 2013 promises to be another outstanding year for TABA. I encourage you to make the most of your membership by getting involved. Make an effort to network at our many events and you will see results for your business. Serving on our committees or participating in our events is a great way to make new friends and business contacts.

We also offer many sponsorship opportunities to generate recognition for your business. If you would like to learn more about becoming a sponsor, please contact a TABA staff member for a copy of our 2013 Marketing Guide.

Once again, thank you for allowing me to serve you this year. And thanks to all of you, next year looks to be even better!

> Steve Nix 2012 President

#### **General Membership Meeting** & Officer Installation

 Guest Speaker: Texas Association of Builders President Eddie Martin
Noon, Tuesday, January 8, 2013

Hollytree Country Club

#### Builder & Associate of the Year Nomination

- Vote for one only. Fax your vote to 903-561-7273 or email it to lsimmons@tylerareabuilders.com.
- Deadline for submission is Dec. 21, 2012 at 4 p.m.

#### Builder Nominates An Associate/Affiliate

I am a Builder and I would like to nominate this Associate/Affiliate:

#### Associate/Affiliate Nominates A Builder

I am an Associate/Affiliate and I would like to nominate this Builder:

My name is:

My name is:

## SALVATION ARMY KETTLE DRIVE

Help TABA ring the bell! Two location choices.

- Thursday, December 6, 2012 at Brookshire's, Bullard location
- Wednesday, December 12, 2012 at Brookshires. Rice Road location

Call the office to sign up for a one-hour shift between 10 a.m. and 5 p.m.

### Questions? Contact us:



Libby Simmons Executive Vice President

Tyler Area Builders Association 1504 W. Grande Blvd. Tyler, TX 75703 P: 903.561.3964 M: 903.571.4532 F: 903.561.7273

www.tylerareabuilders.com

# Education 3



Please make plans to join us in Austin on Wednesday. February 20, 2013 for Rally Day!

Rally Day is the best way for members to familiarize themselves with the issues that face the residential construction industry and, more importantly, deliver our legislative agenda straight to the doorstep of our legislators. This is also a great way to build relationships with legislators and network with other members. Rally Day is the perfect event for new members to attend and see firsthand what TAB does for them and their businesses as well as how your government relations team advocates on behalf of the home building industry at the Capitol.

#### Builders & Subcontractors **Insurance Endorsed By** Your Local Association



**Competitive Rates** Complete Insurance Program Available

#### We Offer:

- Builders Risk Insurance At Risk Coverage - Low Monthly Rates
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- Umbrella Insurance
- Excess Liability in \$1,000,000 increments
- **Commercial Automobile Insurance**
- Custom Tailored for Your Needs
- **Model Home Contents** 
  - All Risk Coverage Low Rates Call "The Builder's Agent"

**Beverly Uzzell** 

#### Insurance One Agency, LC

4411 Old Bullard Road, Suite 500, Tyler, Texas 75703 903-526-0208 We offer special rates for "Parade" Homes. Call us for a Quote!



#### NAHB INTERNATIONAL BUILDERS' SHOW® January 22-24 • 2013 Las Vegas

The International Builders' Show is the largest residential building industry trade show in the world. With the most residential construction pros in one place, IBS is the building industry's defining business event. Visit buildershow.com for registration information

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# 4 Membership

### PARADE OF HOMES<sup>™</sup> CONTRACTS DUE

Builder contracts to participate in the 2013 Parade of Homes<sup>™</sup> are due by 4 p.m on January 31.

Celebrating its 60th year, this Parade will be one to remember! All TABA members are eligible to participate. Contracts can be downloaded from the Parade of Homes<sup>™</sup> page on TABA's website, or call the office at 903.561.3964 for more information.

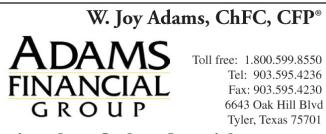


2013 Parade of Homes<sup>tm</sup> June 1-9, 2013 60th Anniversary Year

## Home Products Show

Feb. 22-24, 2013 Harvey Convention Center

Reserve your booth today! Download a contract from the Home Products Show page at tylerareabuilders.com.



#### joy.adams@adamsfinancialgroup.com

Registered Representative and Investment Advisor Representative, Securian Financial Services, Inc., Securities Dealer, Member FINRA/SIPC. A Registered Investment Advisor. Adams Financial Group is independently owned and operated.

# **THANKS** to CenterPoint Energy for supplying a cooker at our Associate Appreciation Luncheon!

## THANK YOU FOR RENEWING

- Ace Fence
- Adams Financial Group
- Angelo Electrical Inc.
- Ashcraft Marble and Granite
- Barrett Homes, LLC
- Benjamin Franklin
- Budget Blinds of East Texas
- Carlton Edwards Builder & Designer
- Citizens 1st Bank
- Cross Systems

- Doug Makowsky Homes, Inc.
- Eclectic Architecturals
- Harry's Building Materials
- Hillard Homes, LLC
- KJ Homes, Inc.
- Kroll Custom Homes
- L & L Asphalt Corporation
- Landmark Homes, Inc.
- Lee's Construction Company
- McIntyre Plumbing, Inc.

- Mink Plumbing Co., Inc.
- Moore Supply Co. -Bath & Kitchen Showplace
- Plantation Shutter Warehouse
- Pro Electrical Services
- Superior Roofing & Gutters
- Trent Williams Construction Management
- Trinity Valley Pools & Spas
- Watson Plumbing, Inc.

# UPCOMING RENEWALS

- The Cascades Country Club
- A/C Contractors
- Allen Terrell Concrete
- Atmos Energy
- Avco Roofing
- BEE Builders Supply, Inc.
- Caspian Construction
- Chad Hanna Inc., Builder
- Citizens National Bank Grande
- City of Tyler Water Utilities

- Denny Mize Construction
- Designing Women, Inc.
- East Texas Spa
- Energy Concepts
- Gold Leaf Gallery
- Homes by Matthew Peer, LLC
- Jordans
- Juan Soto Concrete
- Lane Pest Control
- Larry Lott Interiors

- Lazy Home Inc.
- Lee Knight Custom Homes
- Locksmith Services of Tyler
- North Chase Development LLC
  - Schulze Homes LLC
  - Skillern's Business Systems, Inc.
  - Southwest Metal Systems
  - Star Lite Custom Homes, LLC
  - Stone Works
  - This Old House Remodeling

#### THANKS! Government Officials Appreciation Luncheon & Associate Appreciation Cookout Sponsors

Agtoprof, Inc. Athens Construction LLC **Boulevard Homes** Brown's Landing Burt R. Ford Enterprises, Inc. Campbell Custom Homes. Inc. Carlton Edwards Builder & Designer, LLC Carlyle Homes Casey Homes **CB** Builder Chad Hanna Inc., Builder Colley Construction **Conaway Companies** Dale Welch Builders, Inc. David Cooper Quality Homes, LLC Doug Makowsky Homes, Inc. East Texas Remodeling

# FALL FAMILY FESTIVAL

Thanks to Scott Greene for supplying a bounce house!



Ed Thompson Construction, LLC Eddie Clark Contractors, LLC **EJ** Homes Fair Management, LC Galvean Homes, Inc. Garrett Homes Glory Builders, Inc. Haberle Construction, LLC Hamblett Construction Management, LLC Heritage Builders LLC Johnson Humphrey Homes, Inc. Kelley Developments LLC Ken Dietz Homes. Inc. Kopal Building & Design Landmark Homes, Inc. Larry Seigler Construction Lee Knight Custom Homes Lee's Construction Company

Mezayek Building, LTD Mike Pardue Homes, Inc. Monty Small, TABA Past President Nix Construction, Inc. Red Baron Building Co., LLC Rider Homes, Inc. Saleh Development Ltd Signature Homes by Wade LLC Star Lite Custom Homes, LLC Starr Construction Steve Welch Custom Homes **Tilson Homes** Tom Deibel Homes. Inc. Trent Williams Construction Management Vercher Custom Homes by Sam Woodland Builders, Inc.

# 6 Calendar

#### December 2012

**Dec. 4 Board of Directors** 4 p.m. at TABA

**Dec. 6 Builders' Luncheon Sponsored by MidSouth Bank** Noon at El Charro (2623 E. 5th St.)

Salvation Army Kettle Drive 10 a.m to 7 p.m. at Brookshire's, Bullard location

**Dec. 12 Education Committee** 4 p.m. at TABA

Salvation Army Kettle Drive 10 a.m to 7 p.m. at Brookshire's, Rice Rd. location

**Dec. 13 Social Events Committee** 10 a.m. at TABA

**TABA Christmas Party** 4-7 p.m. at TABA

Dec. 24 - 25 Christmas Holiday Office Closed



### Builders' Luncheon



Thursday, October 25 Sponsor: Stone Works Tyler

## NOVEMBER AFTER HOURS



Our members enjoyed another fun After Hours on Nov. 6 sponsored by Cross Systems.

## February After Hours

We will take a break for the Holidays and resume After Hours on February 5, 2013. The Builders' Jackpot will be \$950! Sam Mezayek's name was drawn at the November After Hours, but he was not present.

Don't miss your chance to win the Builder or Associate drawing. The winning Associate is spotlighted in Member Marketplace in the next month of the *TABA News*.

# Member Spotlight 7

### Associate Council President

As we prepare to say goodbye to 2012, I'm reminded what a great year it's been at TABA. We've hosted a year of successful events, contributed to the building industry and formed new friendships.

Help us celebrate at the TABA Christmas Party on Thursday, December 13. We invite you to stop by anytime from 4-7 and you're welcome to bring a guest. Dressed up or dressed down, we hope to see you there! There will be drinks, hors d'oervres and the chance to mingle with all your TABA friends. We are taking donations for Toys for Tots, so please bring an unwrapped toy for children in our community.

It's been a wonderful year at TABA, but 2013 holds even more promise. Celebrating TABA's 60th year, there's never been a better time to get involved and be seen. We look forward to working together in 2013!

It's been a pleasure serving

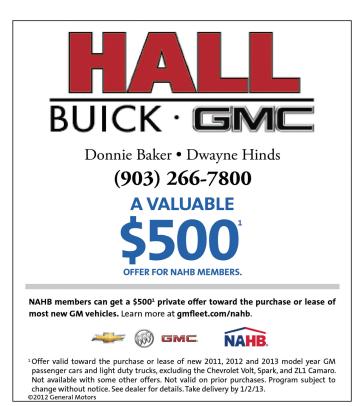


Jion Dietz

as your Associate Council President. Please take a moment to welcome your incoming Associate Council President, Jeff Cross.

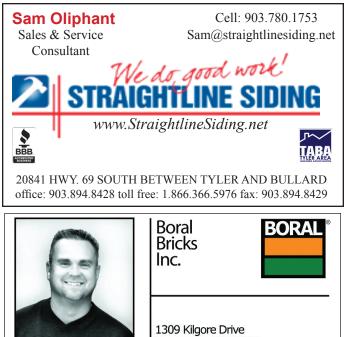
## Member News

- Congratulations to John McKinney of McKinney Homes on the birth of a baby boy!
- Sympathy to Stori and John Nix of Nix Construction on the loss of Stori's father.
- Sympathy to Ester Johnson of EJ Homes on the loss of her father.



## Member Marketplace

Member Marketplace is a feature highlighting an Associate Member's company. One company will be drawn randomly from After Hours attendees, and the winner will be featured in a company profile in the next month's TABA News! The editor retains the right to edit for length and content.



**Jeff Cross** Sales

1309 Kilgore Drive Henderson, TX 75652 Direct (903) 655-2099 Cell (903) 646-7448 Facsmile (903) 655-6807 E-mail jeff.cross@boral.com Tyler Area Builders Association 1504 W. Grande Blvd. Tyler, TX 75703 PRESORT STANDARD US POSTAGE PAID TYLER TX PERMIT NO 157

# Mission Statement: Building better builders by promoting quality, accountability and professionalism in the home building industry.

### THANK YOU! GOLF TOURNAMENT HOLE SPONSORS

- All Seasons Window & Door Manufacturing, Inc.
- Altra Federal Credit Union
- BBVA Compass
- Blue Haven Pools
- Bosworth & Associates
- C & C Drywall
- C. Woods Co., Inc.
- CenterPoint Energy
- Central Title Company
- Citizens National Bank -Grande
- City of Tyler Solid Waste
- Coburn's Supply Company
- Cole Air Conditioning & Appliance Co.

- East Texas Brick Co. Ltd.
- Edward Jones Investments
- Fixture This, Inc.
- Henry Murphy, Jr.
- Home Plus Floors
- Kilgore National Bank
- Landmark Title
- Morrison Supply Co.
- Panel Truss Texas, Inc.
- Southside Bank
- The Blind Place Tyler, LLC
- Transit Mix Concrete & Materials Co. Inc.

### THANKS TO OUR HOLE-IN-ONE SPONSOR!

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